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unexpected and unintended ideas for what something could mean to different people.

Bodystorming was a key technique in Urban Tapestries where we created a mock up of the proposed interaction screens on a PDA for geolocating personal stories, and a large floor map onto which people were asked to map their use of the mocked up system. We asked people to create threads of the knowledge they might like to geolocate in their neighbourhood on the map. This technique was hugely influential on the development of the final software platform, as it revealed many uses that we could not have anticipated.

Mapping

What – We have found that mapping ideas, associations, knowledge, stories, concepts, hopes and connections in different ways is one of the most useful way to both make connections with people and to capture knowledge in the moment. It might involve using large and small scale local maps, paper covered tables, diagrams, crayons, pens, paper, drawing and making models to visually explore, capture, represent and manifest ideas in a dynamic way.

Why – Visual and text-based mappings can allow people to see the connections between their experiences, contexts and aspirations and those of other participants. Mapping ideas and concepts enables participants to think outside of their professional and domestic boundaries, and is a catalyst for further conversation and dialogue. Links and associations are revealed and the map becomes a visual record of what are sometimes intangible concepts. It can build trust within a workshop and help people to feel comfortable and inspired.

Who – Requires imagination to devise and good facilitation skills to deliver but should be relatively easy for most people to utilise.

How – The following techniques show several ways to use mapping in social engagement settings.

Social Mapping

To facilitate an introduction in which people discover unusual connections between each other we devised a form of Social Mapping. In this activity participants write their name, title and select some connections to the place, issue or each other on a sheet of paper. The aim is to reveal personal connections (more than professional ones) and to deepen the later conversations. Connections are described by drawing lines between each other



Method Stack

Alice Angus, Giles Lane and Hazem Tagiuri

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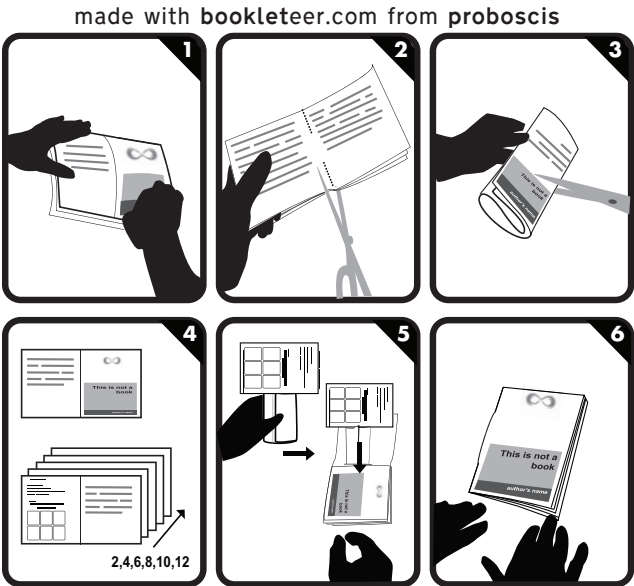
Published by Proboscis

Agencies of Engagement

A creative thinking and doing tool - four books to inform and inspire, authored as part of a collaborative research project by Proboscis, CARET and Crucible.
proboscis.org.uk



http://bkltr.it/qxi9Nk



Introduction

Method Stack draws together some of our principal methods of engagement, exercises and tools to inspire dialogue, connect people and enrich the outcomes for those working together. It details *What* they are, *Why* you might use them, *Who* could use them and *How* they can be employed. It is part of *Agencies of Engagement*, a series of four books by Proboscis outlining the methods (*Method Stack*), approach (*Project Account*), observations and insights (*Drawing Insight*) and final recommendation (*Catalysing Agency*) used in a research project exploring groups and group behaviours within the context of the University of Cambridge and its I.T. systems. The project is a collaboration between Proboscis, the Centre for Applied Research in Education Technologies (CARET) and Crucible.

Proboscis is a social and cultural innovation studio which specialises in nurturing new ideas, talent and practices. We bring the creative processes and insights of artistic practice into technological fields and learning environments, expanding horizons for our partners, the participants in our projects and ourselves. We create situations and activities which enable people to access and share their own creativity and innovative ideas in novel ways – methods of engagement. Our projects have crossed the worlds of design, regeneration, technological and social research and art; in all of these we have worked with many different people and communities.

These methods are designed to make connections with people; they involve going outside of our own space and environment to talk to people in their own communities – in groups, individually, inside, outside, in pubs, cafes, community centres, libraries, schools, markets, at home and at work. Through informal conversations, workshops, interviews, activities and events it is possible to gather opinions and experiences of real peoples’ lives in everyday situations, rather than convening focus groups or abstracting people into types and personas. Through prompts and creative activities people are encouraged to articulate their own story rather than respond to a set of predefined questions.

These processes have enabled us to excavate layers of meaning and understanding to tease out the subtleties of people’s experiences and get beneath the surface. The methods allow people to create, communicate and share what is most precious to them in ways that transcend social, cultural or disciplinary boundaries.

Alice Angus, Giles Lane & Hazem Tagiuri
Illustrated by Mandy Tang

Story Gathering

What – Story Gathering plays an important part in our work because it takes a wholly indirect, meaning approach, allowing people to tell stories that through their description of people, places and social interactions help to paint a bigger picture of the complexities of everyday life and its issues without actually asking direct questions or using impersonal, dry language.

It can involve gathering personal and local stories, experiences and thoughts from people through conversations, chance encounters, interviews, going to clubs and local events, joining existing community group sessions, setting up specific activities with groups, and ad hoc sessions to engage passers-by. The methods used are indirect and open and aim to enable people from different backgrounds, communities and situations to author their own experiences.

Why – Capturing material in this way allows unexpected ideas, thoughts and issues to emerge that, brought together, help to create a multi-layered picture. The process of story gathering is a catalyst for dialogue between people and so helps to tease out and capture a tangible record of intangible experiences; helping us to understand situations and issues from multiple perspectives.

Who – These methods require some graphic design skills coupled with good listening and facilitation skills, however they should be usable by most people without too much difficulty.

How – Below are examples of techniques and methods used by Proboscis with descriptions of how they were used in each case.

Exploration Notebooks

Notebooks and diaries are useful to connect with and elicit more detailed reflections, evidence, observations and ideas from people. In particular they help capture thoughts in people’s own time, between specific dates or if they are physically far away. It is essential to devise open ended indirect questions, diagrams and prompts for answers that might be written, drawn, collaged or anything else participants choose. Prompts might ask people to describe, list, imagine, remember, visit, draw and photograph places and scenarios. They can also include reacting to a scenario or photos, to complete a diagram mapping relationships such as shared space, communities, groups, technologies etc... The



Plus and Minus by Bruno Munari is a visual storytelling game with limitless possibilities. It consists of cards with images on transparent backgrounds, plain tracing paper, card with shapes cut out and plain sheets of card. All these can be superimposed to compose different scenes and narratives of varying complexity. It is possible to superimpose a tree with leaves and blossom, set it in a blue night sky with a full moon, a snowstorm, rain, a person cycling or walking and so on. The images can be constantly changed, set in rows and used to construct stories or experiment with scenarios. Although designed as a story tool for children, the cards are an inspiring and useful tool for imagining how to connect with people and work together in different scenarios and settings.

Bruno Munari's + e -

In Studio: Recipes for Systemic Change

In Studio, published by the Helsinki Design Lab, introduces their HDL Studio Model which they describe as “a unique way of bringing together the right people, a carefully framed problem, a supportive place, and an open-ended process to craft an integrated vision and sketch the pathway towards strategic improvement”. Helsinki Design Lab is an initiative of Sitra, The Finnish Innovation Fund, to “advance strategic design as a way to re-examine, re-think, and re-design the systems we’ve inherited from the past”.

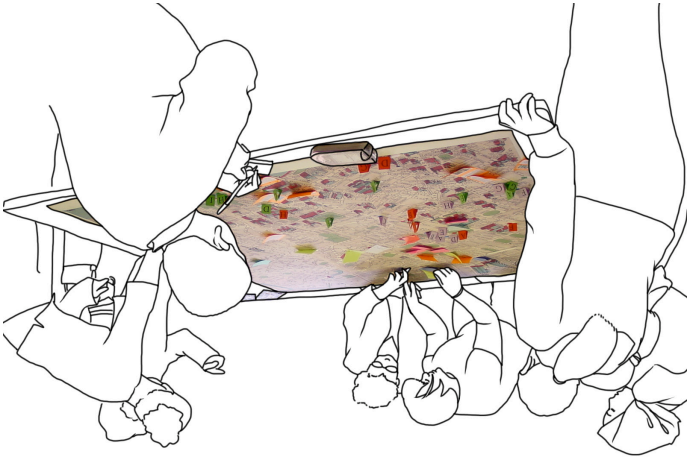
The book is a useful compendium of the theory behind the model, a “how-to” section as well as practical examples of how it has been applied to specific projects. It has many useful observations and practices for managing innovation as well as design practices, and excellent models for initiating and managing collaborative practices. The book is available as a free PDF download.

helsinkidesignlab.org/instudio



Devise creative workshops with invited participants, youth groups, social clubs or others to create joint drawings, maps of experiences, collages of a community, short films or writing. The focus on the workshops is connecting with people through making the creative output, rather than asking direct questions. Through the act of jointly creating something it is possible to make a space for telling and capturing stories and experiences in order to gain a deeper picture or understanding of a place, situation or thing.

Story Gathering Workshops



In the course of connecting with people through stories on subjects as diverse as food, local history, ghost stories, memories, pubs, butchers, WWII bombers and ice skating in Sutton for our project Sutton Grapevine, we found that although people use a wide variety of communications technologies such as email, phone and SMS, simply delivering things through each others' doors or speaking in the street is more widespread. It helped us to uncover the relationship between online and physical activity for this project commissioned to investigate whether online media might be useful in rural communities with no permanent cultural spaces.

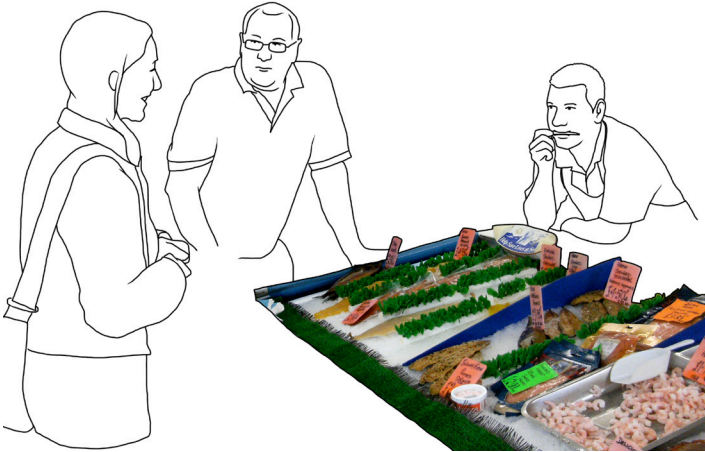
Put together these conversations can build a bigger picture about a situation, scenario or issue. Their work and social life – and it sparks the deeper narratives people want to tell. Its easy to chat informally about the local area, peoples' everyday lives, what they enjoy, events, local clubs, parks, with local groups, passers-by or at social occasions we create. familiar situations where they live, work and relax allows us to make real connections to community, commerce and culture. We find that talking to people informally in different with people of different ages and backgrounds, incorporating the key areas of



questions and prompts we have used focus on asking people to think about immediate details as well as wider concepts to elicit responses about how people use places and things, what they feel, what groups and people they interact and so on. As part of our practice Proboscis created the platform bookleeter.com to enable us to create such notebooks and it is now a free platform for others to use.

Proboscis used Exploration Notebooks for Being In Common, a project about Common Space. The notebooks allowed us to record highly detailed stories and responses from a diverse group of people in different countries who we would not otherwise have been able to include in the research.

Conversations



Relaxed informal conversations in groups allows people to involve each other in the conversation which sparks deeper discussion. In our research we conduct conversations



2006.driversofchange.com

better future.

from each realm, encouraging a diverse range of people to work together to create a

Divided into five categories – Social, Technology, Environment, Economic and Political – each card provides facts and statistics, and asks questions that explore important issues

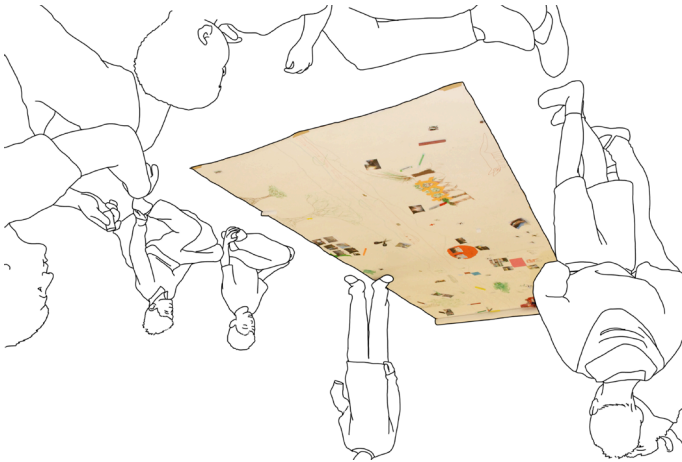
The Foresight group of ARUP, a design and engineering firm with a multi-disciplinary approach, created this set of reference cards to provide insights and instigate positive change.

Arup Drivers Of Change

Rory's Story Cubes

Rory's Story Cubes are dice-like cube sets printed with evocative images for randomly generating stories. They have been used in workshops as ‘warm-up’ exercises to help get participants into a creative and collaborative frame of mind. The images are commonly used symbols with multiple interpretations, and the 9 cubes in each set allow for millions of permutations. The cubes can be used in different ways, not just for telling stories. For instance, a common feature of problem solving is being able to look at the problem from a different perspective – the cubes can be rolled randomly or chosen consciously to construct visualisations of the issues at hand. By working with symbols to interpret the problem in an abstract way it becomes possible to generate new perspectives or insights based on different interpretations. Discussion can then flow around re-orderings of the cubes’ relationships to each other, opening up the potential for solutions to be imagined.

www.storycubes.com



Collaborative Storytelling

For Sutton Grapvine Proboscis ran a playful short animation workshop with a youth group that, through the creative planning, storyboarding, ongoing conversation and execution, revealed important insights into the challenges and benefits of growing up in a rural village.

Working with a group of people to create the storyboard for a film or story can be very revealing as it necessarily involves people in discussing what they want to communicate, the story they want to tell, the settings, the objects or characters, the action and the core motivations behind characters. If the film's theme connects tangentially to the subject of research it opens doors to explore the issues freely.



Storyboards

Listening to the stories that emerged from a workshop about pollution during the Feral Robots project (where robotic cars responded to air pollution in a public park) and in the Snout project (which combined carnival costumes with environmental sensors and a website to track pollution) led Proboscis to an understanding of how people might use and combine technologies as part of everyday activities to understand and act upon the impact of pollution in their neighbourhood. It also helped the computer scientists on the project further their research into the social application of sensor technologies.

Recorded Interviews



Conducting interviews with groups and individuals in familiar places (where they meet, play, study or work; the market, youth club, park, cafe, community halls and centres) has enabled us to tailor conversations to the particular individual or group. Where relevant we use photographs, postcards, props and maps to start conversations or to trigger more information about a certain area or issue. Recording the interview lets us listen later and focus on the moment, the flow of conversation and engaging with people in a lively way.

Recording interviews for research and visioning project With Our Ears to the Ground allowed Proboscis to talk to people face to face – outside, inside and during their activities – without taking notes and therefore participate more in a group’s activities and the attendant conversation at existing events. This allowed us to join people in many different everyday situations. We were able to go back later and transcribe the conversations, finding nuances and details of memories that might otherwise have been forgotten, and draw conclusions across the many recordings which have been fed into Hertfordshire County Council’s long term planning

Observation of the life on the London housing estate for Conversations and Connections, along with conversations, interviews and workshops, enabled the exploration of whether communication technologies and creative techniques could enhance democratic engagement at local level. The project encountered significant issues in adoption and engagement due to complex and interwoven social, cultural, economic, linguistic, educational factors. A key outcome proved to be the ongoing evaluation of these barriers and our responses to them which we were able to understand largely because of our “on the ground” approach to observation throughout the project.

engage with the world around them can lead to new understandings and approaches to research and design.



Observation

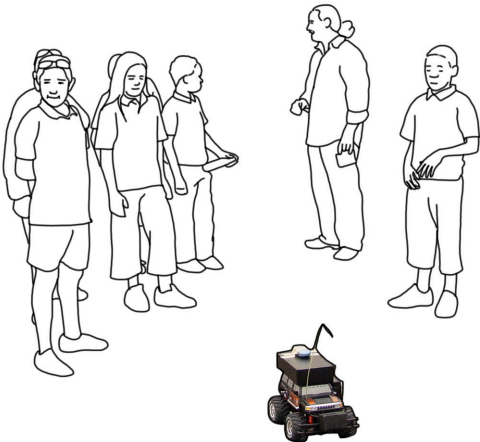
Proboscis used roving robotic cars embedded with environmental sensors to engage school children in discussing and discovering more about their local environment. The use of the robots allowed us to connect with and work with the children in a playful and exciting way that led us to understand more of what motivates them to learn and communicate their discoveries.

young people and the records they create have helped us to better convey a sense of space, time and human interaction with the environment.



In the Perception Peterborough visioning project wanderings allowed Proboscis to discover a wider group of people than we were initially asked to engage with, which in turn brought valuable voices into the research. This underlined for the partners the importance to community participation and voices. The research subsequently led the project funders to instigate a much larger, two year project (Citizen Power) focused on the voices of people and communities.

Data Capture



Environmental sensors or device applications that enable data capture such as GPS mapping, altitude, air quality, sound frequencies, infra-red light and other imperceptible phenomena can be playful yet powerful tools to use during exploratory walks in community areas and urban settings. They have been especially useful in working with

engaging and easy to use.

tasks for participants to respond to, and some graphic design skills to do layouts that are

Who – Designing custom notebooks requires flair both in setting the questions and

words, a sketch, diagrams, lists, or collage, triggering creative and unexpected responses.

How – You can use the free service at bookleeteer.com to design, print and assemble notebooks. The notebooks should be designed so that questions can be answered with

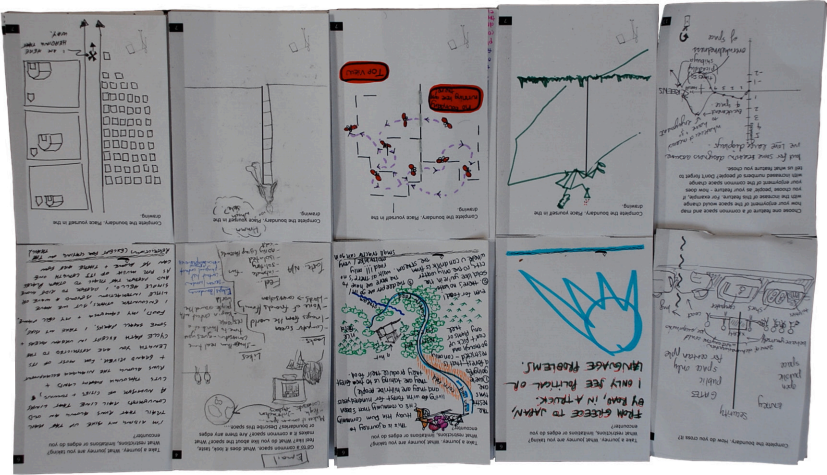
Mapping.

or to make records during Wanderings, Impressions, Conversations or when Concept and routines. They might be included in Exploration Packs, used for Story Gathering, and services they use to help us to gain a better understanding of their media choices asked to use them, for example, as diaries in which to detail their actions and the tools replaceable. Responses can be scanned, reprinted, and circulated. Participants can be

Why – They are light, portable, can be personalised, and are extremely cheap and

diagrams and prompts for participants to answer with text or drawing.

What – A custom notebook (made with bookleeteer.com) containing indirect questions,



Project & Field Notebooks

Issue Cards



What – Postcard or Record cards with information, issues, questions, quotes or photographs printed on them. The cards might describe situations, technologies or scenarios of everyday life. They might make a series of propositions for people to respond to. Each card might pose a different question or contain a prompt, or all ask the same question.

Why – To build a snapshot, collect memories or experiences and to engage larger numbers of people, and those who do not want to stop and talk or who are just passing by.

How – The cards can be used in different ways: participants might be given a set to work with in a workshop; people might be asked to fill one in at a public site and place in a box; they might be designed to be sent back or pinned on a map or wall in a public space where a collection builds up over time for everyone to see and respond to. It is often helpful to ‘place’ a few completed cards to encourage other people to participate.

Who – A common sense tool that can be as simple or complex as the designer wishes. Combinations of images and text, with good graphic design are most effective.

as photography can be.

From writing notes or taking photographs, and in certain situations it is not as intrusive as photography can be. The process of making visual marks can yield different creative and interpretative ideas not matter since the aim is to stimulate the depth of observation which drawing enables. Drawing is fundamental to much of Proboscis' work as sketching is a means to more deeply observe and understand a situation, place or thing. The quality of the sketch does not matter since the aim is to stimulate the depth of observation which drawing enables. The process of making visual marks can yield different creative and interpretative ideas from writing notes or taking photographs, and in certain situations it is not as intrusive as photography can be.

Sketching and Drawing

eyes of the diverse people who live here.

Walking conversations were used for Proboscis' Lattice:Sydney workshops to support young creative community practitioners. The conversations enabled Proboscis to connect with people in local communities, hearing how they work and communicate and to understand Western Sydney's neighbourhoods through the

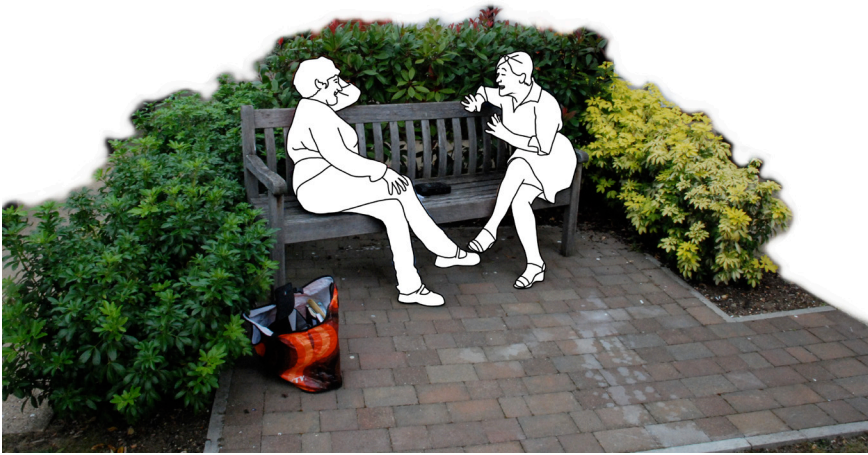
participant's agreement) lets you walk without having to make notes.

would not have if we were not there. Discreetly recording the conversation (with the they go there. Being in the place often stimulates many thoughts and memories that we those places – what happens there, what their significance is to them, when and why together on a public route they have suggested. The conversations have flowed around we have invited individuals walk with us, meet in a safe public place, join us to journey To understand more about a situation, place or community from the grassroots level



Walking Conversations

Encounters



It is often the unexpected encounters – stopping to chat to people whilst investigating a place, or talking to people we encounter on a journey – that have brought a rich area of knowledge into our research projects. Encounters have connected us with individuals and communities who we have returned to interview in more depth, and they have revealed places, practices, issues and situations we would otherwise have missed.

The encounters Proboscis had on With Our Ears to the Ground revealed some new communities to speak to outside of those which had been initially suggested. This in turn opened up important avenues for the research to reach diverse sections of the community that we would not have connected with through the established channels. The conversations revealed some key insights into the impact of transport infrastructures on community cohesion that Hertfordshire County Council was able to use in rethinking how its internal teams communicated in policy development.



authoritative to elicit rich answers and responses. and craft practices. The questions and prompts need to be evocative rather than

Who – This requires a playful imagination to put together and an interest in materials a representation of a place, thing or activity and a StoryCube of prompts.

record specific actions or activities; a felt board and craft materials with prompts to create respond to; a map to mark their location, connections, memories, activities; a camera to notebook or diary; a set of images to draw or write on with prompts or questions to well as how and when to return the pack. It might include, for example: an exploration you wish to explore as well as clear instructions on what you expect people to do, as

How – Compile a self-contained assortment of questions and props relevant to the area

richer than a simple question and answer approach.

Why – People can respond and interact with the packs in a variety of ways, in detail, in their own time and in their own way. This inspires deeper thinking and a response that is

both playful and open.

materials, photographs, sound and video. By using a range of materials the packs can be can respond in a variety of ways using the pack through text, drawings, stickers, craft have to be completed in one go, but they shouldn't take too long to do either. Participants no right or wrong answers and the questions are guidelines not rules. The items don't all collage pack, camera, audio recorder, matchbox) over a given period of time. There are contents by using the items (i.e. book of questions, StoryCube, set of photos, felt board, to use these objects in a creative exploration, writing, drawing and responding to the questions, prompts, photographs or diagrams exploring an issue. Participants are invited **What** – Exploration packs contain research probes in the form of objects and indirect

Exploration Packs

StoryCubes



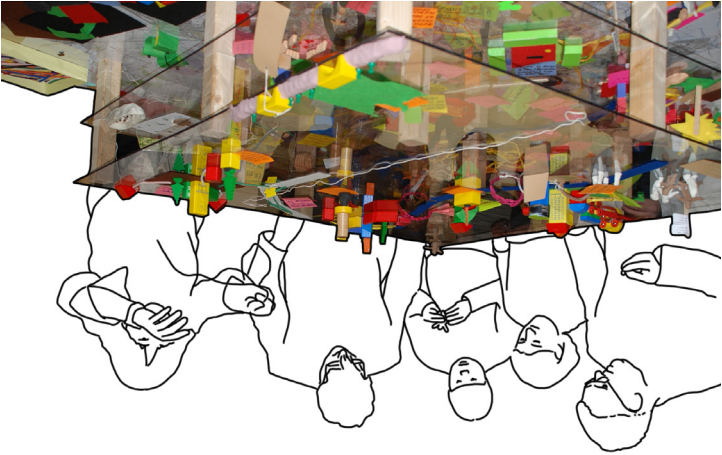
What – Paper or card cubes, they can be pre-printed or left blank to write on or add stickers, to use as a thinking and storytelling tool. StoryCubes are a tactile three dimensional tool that can be used for exploring relationships and narratives. Each face of the cube is illustrated or annotated to convey an idea, a thing or an action. StoryCubes are a dynamic yet simple way of gathering and sharing ideas by engaging a group of people in creating text and images about a shared issue.

Why – Blank cubes can be used for people to write or draw on immediately, to capture and explore ideas. By placing cubes together it is possible to build up multiple narratives in three dimensions and explore the relationships between them. The cubes can be folded in two different ways, giving each cube twelve possible faces – two different ways of telling a story to reveal different perspectives and make new connections and associations.

How – Use bookleteer.com to design, print and make StoryCubes on a personal printer, or use the short run printing service to print on demand. You can also order blank StoryCubes for participants to write, draw, and place stickers on. They can be used in exploration packs, for gathering stories, to promote events or services, or employed during Bodystorming exercises.

Who – StoryCubes are a universal tool which anyone can pick up and use.

We have found that asking people to make their ideas and concepts 'manifest' in 3D is a powerful way to focus tangible ideas from vague concepts. The map itself is a good way to capture ideas and spark conversation. A group is asked to quickly make a 3D representation of their ideas and concepts incorporating symbols of issues, projects and aspirations. This is built up over an existing map of an area or location. We find it works best to use familiar things that are to hand and are easy to play with, such as modelling clay, felt, wooden blocks, cardboard, drawing materials and string. People should not feel they have to make something special or beautiful – it is important that they feel



Three Dimensional Mapping

For our co-discovery research workshops with CARET we designed large sheets printed with Venn diagrams that encouraged the participants to individually map out where factors affecting collaboration resided and to mark them on the diagrams. This stimulated an open group discussion about values and conceptions of collaboration that highlighted key differences as well as revealing less obvious commonalities. A second collaborative round of the exercise focused on the nature of collaboration tools and services they use, revealing useful patterns across motivation, action and adoption.

Making a visual representation of ideas and narratives in 2D, using paper, drawing tools, stickers, or flow charts, has enabled us to take a whole group of participants 'into' the ideas and to see what happens when the ideas are shifted. This might involve creating large visual diagrams (such as a Venn diagram) for participants to complete. Participants can also devise their own maps, using large sheets of blank paper to express concepts and issues, drawing links between them to demonstrate the flow of ideas or a narrative.

comfortable to model something simple and add it. The mapping process should be short (30-40 minutes) and followed with a conversation where each participant is recorded presenting what they created.

Proboscis devised a 3D map making session as part of workshops for the Perception Peterborough regeneration visioning project. Stakeholders and advisors in the project were invited to construct their ideas for an environmental city upon a large scale map, allowing them to visualise the impacts and relationships which these had with the existing infrastructure and sparking many conversations amongst the group.

Mapping Stories



Set up a large map of an area and ask people to write on Post-It notes or stickers to show where they live. Ask them questions about the community – where they live, work and play, what it's like and what they like to do – gradually teasing out the details and motives behind activities they participate in, as well as the difficulties and challenges that people face. Use photographs and postcards to trigger stories.

For Social Tapestries we ran story mapping workshops with two housing groups, schools and users of a London park. The process of mapping stories in a group encouraged more people to pitch in as they reminded each other of key issues or memories. Capturing contributions in this informal and open ended way enabled us to get a deeper understanding of the issues which face the various groups. It also allowed us to explore the potential for emerging mobile media to enable change through the mapping and sharing of knowledge and experience in everyday settings.



How – It involves creating a playful, live and physical experience to engage people in specific issues. A scenario or mock up of a situation is created and people are asked to use or react to it. Props can be made such as mock ups of technologies, objects, interactions, scenes, large floor or table maps, or Post-It notes for an authoring tool. The experience should be gentle and non-technological to provoke and cajole

Who – Requires experienced designers and facilitators to devise and deliver effectively. and others. It also builds trust and sets a friendly tone for further engagement.

Why – Bodystorming allows us to ask questions in an open and co-creative environment, where all the participants are responsible for their experience as much as we are for facilitating it. Bodystorming can allow people to see the connections between themselves

What – Proboscis uses a technique called bodystorming to rapidly iterate and test ideas. Ideas and concepts are brainstormed then turned into physical forms and situations. Bodystorming is the transformation of abstract ideas and concepts into physical experiences.

Bodystorming

Proboscis used drawing for As It Comes to observe and understand more about the interaction between customers and independent traders in Lancaster's independent shops. Asking to draw inside a shop allowed us to spend time in small shops and markets observing, listening and talking to traders, in situations where photography would have been inappropriate.

